



**EXPORT CREDIT GUARANTEE
CORPORATION OF INDIA LTD.**



**Dun & Bradstreet
India**

Dear Policy Holder,

You have been an esteemed customer of Export Credit Guarantee Corporation of India Ltd (ECGC) and we value our relationship with you tremendously. In recent days, it has been our endeavour to provide customers such as you with value-added services, in addition to providing insurance cover to your exports.

Authenticity of businesses has always been a key element in the successful completion of an export transaction. After the events of September 11, 2001, international markets are attaching even more importance to authenticity and only those businesses that are perceived as trustworthy will continue to thrive.

Keeping this vital requirement in view, ECGC has tied up with Dun & Bradstreet, the world's leading information provider, to assign your company a D&B D-U-N-S® Number free of cost. The D&B D-U-N-S® Number, a nine-digit identification sequence, is the global standard for keeping track of the world's businesses. Used by the world's most influential standards-setting organizations, it is recognized, recommended and/or required by more than 50 global, industry and trade associations, including the United Nations, the U.S. Government, the Australian Government and the European Commission.

We would like to mention the following are advantages of obtaining the D&B D-U-N-S® Number, Your business would;

- Get noticed by international buyers for your products & services
- Be a part of Dun & Bradstreet's global database, which comprises more than 75 million businesses worldwide
- Obtain a globally recognised unique identification for your company

In order to obtain the D&B D-U-N-S® Number, you are requested to fill up the enclosed application form and despatch it to the nearest ECGC office, along with the relevant documents.

After receiving your completed form and documents, the information contained therein will be looked into. Immediately thereafter, ECGC & Dun & Bradstreet will send you an allotment letter stating your D&B D-U-N-S® Number. You will also be issued an attractive laminated D&B D-U-N-S® Number certificate that you can use in your office, trade-fairs etc. You can view the specimen certificate on the ECGC-D&B website www.indianexportregister.com.

We encourage you to take this unique opportunity to build trust for your business by obtaining a free D&B D-U-N-S® Number through ECGC and Dun & Bradstreet.

Yours truly,

S Prabhakaran
Executive Director
ECGC

Rajesh Mirchandani
Vice President & Managing Director



EXPORT CREDIT GUARANTEE
CORPORATION OF INDIA LTD.



Dun & Bradstreet
India

QUESTIONNAIRE FOR D&B D-U-N-S® NUMBER

COMPANY NAME : _____

COMPANY ADDRESS :

Street No. : _____ to _____ Street No. Prefix: _____

Street Name : _____

Building: _____

Floor # & Unit #: _____

Town / City: _____ District: _____ State: _____

Country: _____ Postcode: _____

Policy Holder: Yes / No

LEGAL STATUS

a Private Limited Liability Company a Public Limited Liability Company a Partnership

a Deemed Public Limited Liability Company a Proprietorship a Government Enterprise

LOCATION MAINTAINED AS

Head Office Corporate Office Registered

Office Factory Sales and marketing office Branch

REGISTRATION NO. : _____ REGISTRATION DATE : _____

PRIMARY TRADING STYLE : _____

NAME OF PARENT: _____ PARENT City: _____ Country: _____

NAME OF THE GLOBAL PARENT (Parent of the parent company): _____

GLOBAL PARENT City: _____ Country: _____

TELEPHONE : Country Code : _____ Area Code : _____ Number : _____

FAX : _____ Country Code : _____ Area Code : _____ Number : _____

E-MAIL : _____ WEBSITE : _____

OWNERS/DIRECTORS: (Name of the CEO in case of HQ / Name of the branch head in case of a branch record is compulsory.)



**EXPORT CREDIT GUARANTEE
CORPORATION OF INDIA LTD.**



**Dun & Bradstreet
India**

NAME : _____
first name middle name surname

DESIGNATION : _____

NAME : _____
first name middle name surname

DESIGNATION : _____

NAME : _____
first name middle name surname

DESIGNATION : _____

NAME : _____
first name middle name surname

DESIGNATION : _____

Line of Business – Please list major line first

1. Manufacturer Wholesaler Retailer Importer Exporter

Agent/Distributor of _____

2. Manufacturer Wholesaler Retailer Importer Exporter

Agent/Distributor of _____

3. Manufacturer Wholesaler Retailer Importer Exporter

Agent/Distributor of _____

4. Manufacturer Wholesaler Retailer Importer Exporter

Agent/Distributor of _____

5. Other if any _____

SALES (Revenue - Rs.): for 2001-02: _____ for 2000-01: _____

NO OF EMPLOYEES: at location across country

NAME OF BANKER: _____

NAME OF RESPONDENT: _____ DESIGNATION: _____