

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: ECGC Limited

Date : 30.09.2018

Registration No. 124

Date of Registration : 27th Sept. 2002


(Premium ₹ in Lakhs)

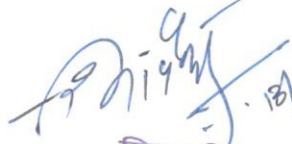
Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks		0.32	0	0.00	0	0.32	0	0.00
3	Corporate Agents -Others								
4	Brokers	67	2,074.13	49	1,011.16	151	3,737.93	86	1,785.06
5	Micro Agents								
6	Direct Business	1,338	8,295.57	1,194	7,500.13	2,511	15,904.77	2,355	15,571.22
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,405	10,370.02	1,243	8,511.29	2,662	19,643.02	2,441	17,356.28

Notes:

- Premium means amount of premium received from business acquired by the source
- No of Policies stand for no. of policies sold


 13/11/2018
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 Chandrashekhar P. Bhalerao
 क.सं./Emp. No. 943
 M (NMD)


 13/11/18
 राजेश एम. जमनानी
 Rajesh M. Jhamnani
 क.सं. Emp. No. 551
 AGM (NMD)


 13/11/18
 शिवाजी एम. नार्वेकर
 Shivaji M. Narvekar
 क.सं./Emp. No. 444
 GM (NMD)