	This is not a second	RIODIC DIS		RES				· · · · · · · · · · · · · · · · · · ·	
FORM NL-40	Business Acquisition three	ough different c	hannels						
Insurer:	EXPORT CREDIT GUARANTEE		Date :	30.06.2017					
Registration No.	124			Date of Regi	stration :	27th Sept. 2002			
						(Premium ₹ in La	khs)		
SI.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	0.00	0	0.00	0	0.00	0	0.00
3	Corporate Agents -Others								
4	Brokers	37	773.90	42	692.92	37	773.90	42	692.92
5	Micro Agents								
6	Direct Business	1,161	7,159.10	1,158	7,234.69	1,161	7,159.10	1,158	7,234.69
	Total (A)								
	Referral (B)								
1			7,933.00	1,200	7,927.61	1,198	7,933.00		7,927.61

2. No of Policies stand for no. of policies sold

Patole 04/08/2027 20

तिमोथी ए. पाटोळे Timothy A. Patole क.सं./Emp. No. 498

EO (NMD)

4/8/17

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AGM (NMD)

राजेश एम. जमनानी Rajesh M. Jhamnani क.स. Emp. No. 651

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GM (NMD) सी. एन. ए. अन्बरासन C. N. A. Anbarasan क.स./Emp. No. 665