

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: **ECGC Limited**

Date : **30.09.2017**

Registration No. **124**

Date of Registration : **27th Sept. 2002**

(Premium ` in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	0.00	0	0.00	0	0.00	0	0.00
3	Corporate Agents -Others								
4	Brokers	49	1,011.16	46	830.58	86	1,785.06	88	1,523.50
5	Micro Agents								
6	Direct Business	1,194	7,500.13	1,454	8,106.75	2,355	15,571.22	2,612	15,341.44
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,243	8,511.29	1,500	8,937.33	2,441	17,356.28	2,700	16,864.94

Notes:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

AM (NMD)

AGM (NMD)

GM (NMD)