

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer:

EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD

Date :

30.09.2016

Registration No.

124

Date of Registration :

27th Sept. 2002

(Premium ₹ in Lakhs)

Business Acquisition through different channels

Sl.No.	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	0.00	14	55.23	0	0.00	15	98.86
3	Corporate Agents -Others								
4	Brokers	46	830.58	46	694.25	88	1,523.50	101	1,294.82
5	Micro Agents								
6	Direct Business	1,454	8,106.75	1,259	9,052.80	2,612	15,341.44	2,320	16,496.11
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,500	8,937.33	1,319	9,802.28	2,700	16,864.94	2,436	17,889.79

Notes:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

तप पाटोले
03/10/2016

तिमोथी ए. पाटोले
Timothy A. Patole
क.सं./Emp. No. 498

EO (NMD)

2.11/16
जेश एम. जमनानी
Rajesh M. Jhamnani
क.सं. Emp. No. 551
AGM (NMD)

पद्मावती आर.
Padmaavati R.
क.सं./Emp. No. 430
03/10/16

GM (NMD)