		HELE ASSESSMENT OF THE ALM AND A PROPERTY OF	RES					
Business Acquisition thro	ugh different c	hannels						£
EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date : 31.12.2016								
124			Date of Reg	istration :	27th Sept. 2002			
					(Premium ₹ in L	akhs)		
		Busi	iness Acquisition	through different	t channels			
SI.No.	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
Channels -	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
Individual agents								
Corporate Agents-Banks	0	0.00	5	62.35	0	0.00	20	161.21
Corporate Agents -Others								
Brokers	51	821.84	23	2,009.49	139	2,345.34	124	3,304.31
Micro Agents								
Direct Business	1,352	7,723.16	1,133	7,249.87	3,964	23,064.60	3,453	23,745.98
Total (A)								
Referral (B)								
Grand Total (A+B)	1,403	8,545.00	1,161	9,321.71	4,103	25,409.94	3,597	27,211.50
d for no. of policies sold	cquired by the source							
	Business Acquisition thro EXPORT CREDIT GUARANTEE 124 Channels Individual agents Corporate Agents-Banks Corporate Agents -Others Brokers Micro Agents Direct Business Direct Business Total (A) Referral (B) Grand Total (A+B)	Business Acquisition through different c EXPORT CREDIT GUARANTEE CORPORATION O 124 124 Current Qu Channels Current Qu Individual agents Individual agents O Corporate Agents-Banks O Corporate Agents -Others 51 Brokers 51 Micro Agents 1,352 Direct Business 1,352 Total (A) Referral (B) 1,403 mount of premium received from business acquired by the source d for no. of policies sold	Business Acquisition through different channels EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD 124 124 Business Acquisition through different channels Current Quarter Channels Current Quarter No. of Policies Individual agents 0 0.00 Corporate Agents-Banks 0 0.00 Corporate Agents -Others 0 0.00 Brokers 51 821.84 Micro Agents 1,352 7,723.16 Direct Business 1,352 7,723.16 Referral (B) 1,403 8,545.00	EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD 124 Date of Reg Business Acquisition Channels Channels Channels Current Quarter Same Quarter No. of Policies Premium No. of Policies Premium No. of Policies Premium Socorporate Agents-Banks 0 0.00 Corporate Agents -Others 0 0 Brokers 51 821.84 23 Micro Agents 1,352 7,723.16 1,133 Direct Business 1,352 7,723.16 1,133 Total (A) 0 0 0 Referral (B) 1,403 8,545.00 1,161 mount of premium received from business acquired by the source d for no. of policies sold 0	Business Acquisition through different channels EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date : [] 124 Date of Registration : [] Business Acquisition through different Business Acquisition through different Channels Current Quarter Same Quarter Previous Year No. of Policies Premium Individual agents O O.000 S Individual agents O 0.000 S Corporate Agents-Banks O 0.000 S 62.35 Corporate Agents -Others O O.000 S 62.35 Corporate Agents -Others O O Micro Agents 1 821.84 23 2,009.49 Micro Agents Direct Business 1,352 7,723.16 1,133 7,249.87 Total (A) Grand Total (A+B) <	Business Acquisition through different channels EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date : 31.12.2016 124 Date of Registration : 27th Sept. 2002 (Premium ₹ in L Compose of Registration : 27th Sept. 2002 (Premium ₹ in L Current Quarter Same Quarter Previous Year Up to the Corporate Agents-Banks 0 0.00 5 62.35 0 Corporate Agents-Banks 0 0.00 5 62.35 0 One of Registration : 2002 Individual agents 0 0.00 5 62.35 0 Corporate Agents-Others 0 0.00 5 62.35 0 Direct Business 51 821.84 23 2,009.49 139 Micro Agents 0 0 0 0 0 0 Direct Business 1,352 7,723.16 1,133 7,249.87 3,964 Micro Agents 0 0 1,161 9,321.71 4,103 Micro Agents others </td <td>Business Acquisition through different channels EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date : 31.12.2016 124 Date of Registration : 27th Sept. 2002 (Premium ₹ in Lakhs) Business Acquisition through different channels Channels Current Quarter Same Quarter Previous Year Up to the period Individual agents 0 0.00 5 62.35 0 0.00 Corporate Agents-Banks 0 0.00 5 62.35 0 0.00 Brokers 51 821.84 23 2,009.49 139 2,345.34 Micro Agents 0 0.01 5 62.35 0 0.00 Direct Business 1,352 7,723.16 1,133 7,249.87 3,964 23,064.60 Inferent Business 1,352 7,723.16 1,133 7,249.87 3,964 23,064.60 Grand Total (A) 0 0 0 0 0 0 Mortor Agents 0 0 0 0 0 0</td> <td>Business Acquisition through different channels EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date : 31.12.2016 124 Date of Registration : 27th Sept. 2002 (Premium ₹ in Lakhs) Business Acquisition through different channels Channels Up to the period Same Quarter Previous Year Up to the period Same period of No. of Policies Premium No. of Policies Premium No. of Policies Individual agents 0 0.00 5 62.35 0 0.00 20 Corporate Agents-Banks 0 0.00 5 62.35 0 0.00 20 Brokers 51 821.84 23 2,009.49 139 2,345.34 124 Micro Agents 0</td>	Business Acquisition through different channels EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date : 31.12.2016 124 Date of Registration : 27th Sept. 2002 (Premium ₹ in Lakhs) Business Acquisition through different channels Channels Current Quarter Same Quarter Previous Year Up to the period Individual agents 0 0.00 5 62.35 0 0.00 Corporate Agents-Banks 0 0.00 5 62.35 0 0.00 Brokers 51 821.84 23 2,009.49 139 2,345.34 Micro Agents 0 0.01 5 62.35 0 0.00 Direct Business 1,352 7,723.16 1,133 7,249.87 3,964 23,064.60 Inferent Business 1,352 7,723.16 1,133 7,249.87 3,964 23,064.60 Grand Total (A) 0 0 0 0 0 0 Mortor Agents 0 0 0 0 0 0	Business Acquisition through different channels EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date : 31.12.2016 124 Date of Registration : 27th Sept. 2002 (Premium ₹ in Lakhs) Business Acquisition through different channels Channels Up to the period Same Quarter Previous Year Up to the period Same period of No. of Policies Premium No. of Policies Premium No. of Policies Individual agents 0 0.00 5 62.35 0 0.00 20 Corporate Agents-Banks 0 0.00 5 62.35 0 0.00 20 Brokers 51 821.84 23 2,009.49 139 2,345.34 124 Micro Agents 0

तिमोथी ए. पाटोळे Timothy A. Patole क.सं./Emp. No. 498

EO (NMD)

18 AGM (NMD) राजेश एम. जमनानी Rajoch M. Jhamnani ह.स. Emp. No. 551

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GM (NMD) वायली आर. Padmavathy R. क.स./Emp. No. 430