

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

REVISED

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD

Date : 31.03.2016

Registration No. 124

Date of Registration : 27th Sept. 2002

(Premium ₹ in Lakhs)

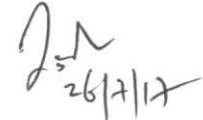
| Sl.No. | Channels | Business Acquisition through different channels | | | | | | | |
|--------|--------------------------|---|------------------|----------------------------|------------------|------------------|------------------|------------------------------|------------------|
| | | Current Quarter | | Same Quarter Previous Year | | Up to the period | | Same period of previous year | |
| | | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium |
| 1 | Individual agents | | | | | | | | |
| 2 | Corporate Agents-Banks | 18 | 76.31 | 82 | 65.91 | 38 | 311.47 | 239 | 463.61 |
| 3 | Corporate Agents -Others | | | | | | | | |
| 4 | Brokers | 83 | 774.44 | 60 | 766.53 | 207 | 5,025.89 | 185 | 5,739.93 |
| 5 | Micro Agents | | | | | | | | |
| 6 | Direct Business | 1,482 | 10,146.75 | 1,176 | 9,503.86 | 4,935 | 32,871.64 | 4,320 | 32,183.79 |
| | Total (A) | | | | | | | | |
| 1 | Referral (B) | | | | | | | | |
| | Grand Total (A+B) | 1,583 | 10,997.50 | 1,318 | 10,336.30 | 5,180 | 38,209.00 | 4,744 | 38,387.33 |

Notes:

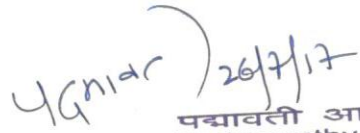
1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold


 तप
 तिमोथी ए. पाटोळे
 Timothy A. Patole
 क.सं./Emp. No. 498

EO (NMD)


 राजेश एम. जमनानी
 Rajesh M. Jhamnani
 क.सं. Emp. No. 551

AGM (NMD)


 पद्मावती आर.
 Padmavathy R.
 क.सं./Emp. No. 430

GM (NMD)