PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD Date 30.06.2013

Registration No 124 Date of Registration : 27th Sept. 2002

(Premium ₹ in Lakhs)

	Business Acquisition through different channels								
SI.No.		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	0	0	0	0	0	0	0	0
2	Corporate Agents-Banks	44	69.84	22	111.78	44	69.84	22	111.78
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	186	468.25	34	382.59	186	468.25	34	382.59
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	898	8100.91	955	7524.63	898	8100.91	955	7524.63
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1128	8639.00	1011	8019.00	1128	8639.00	1011	8019.00

Note:

- 1. Premium means amount of premium received from business acquired by the source
- 2. No of Policies stand for no. of policies sold