

4. Multi-Buyer Exposure Policy (MBEP)

Eligibility Criteria	<ul style="list-style-type: none"> • Mid-Size MBEP- Exporters having exports turnover of more than 20 crore but less than 100 crore, offering cover value of minimum 10% of insurable exports turnover and minimum gross payable premium of Rs. 6.50 Lakh. • Large Size MBEP- Exporters having exports turnover of 100 crore and above, offering cover value of minimum 10% of insurable exports turnover and minimum gross payable premium of Rs. 20 Lakh.
Suitability	<ul style="list-style-type: none"> • Medium and Large exporters having large number of buyers and high frequency of shipments.
Type Of Policy	<ul style="list-style-type: none"> • Whole Turnover exposure-based policy
Scope	<ul style="list-style-type: none"> • All Buyers in Open Cover Country (OCC) subject to buyers not being in Buyer Specific Approval List (BSAL). • All Bank in OCC with World Rank up to 25000 as per latest Banker's Almanac. <p>(Note-The Country Classification List is available on ECGC's public portal and the BSAL details can be accessed by the Policy Holders through login credentials)</p>
Period of Policy	<ul style="list-style-type: none"> • 12 Months
Exclusions Permitted	<ul style="list-style-type: none"> • Shipments backed by Letters of Credit.
Risks covered	<ul style="list-style-type: none"> • Commercial Risks / Buyer Risk • Political Risks • L/C Opening Bank Risk
Percentage of Cover	<ul style="list-style-type: none"> • 80% • 90% (with additional Premium)
Important Obligations of the Exporter	<ul style="list-style-type: none"> • Processing fee of Rs 10,000/- (non-refundable). • Premium payable annually or quarterly instalments in advance on or before its respective due date on the Aggregate Loss Limit (ALL) of the Policy. • Submission of quarterly statement of shipments before the end of the first month of the subsequent quarter. • Obtain prior approval for extending the due date of payment of the export bill where the total credit period of realization exceeds 180 days. • Notifying/Declaration of payments for bills that have remained unpaid beyond 30 days from its due date of payment, by the 15th of the subsequent month. • Filing of claim within 360 days from the due date of export bill or 540 days from expiry date of the Policy cover, whichever is earlier. • Taking loss minimisation steps and recovery steps including legal action. • Sharing of recovery.
Major Highlights of the Policy	<ul style="list-style-type: none"> • Aggregate Loss Limit (ALL) shall not be less than 10% of insurable export turnover. • No Claim Bonus (NCB) of 5% subject to no claim, up to a maximum of 50%. • Upfront discount of 5% in case annual payment of premium in advance. • Automatic cover up to 10% of ALL is available on all buyers referred to as Single Loss Limit (SLL) under Large Size MBEP and 5% under Mid-Size MBEP, cover beyond 5% but up to 10% shall be available subject to prior approval on the buyer without any additional premium on receipt of credit limit application from the Policyholder. • Discrepancy cover for L/C transactions subject to terms & conditions of policy. • Automatic cover for resale/reshipment up to 25% of Gross Invoice Value (GIV). • All buyers in open cover countries are covered subject to terms & conditions of policy. • Premium is payable only on the ALL irrespective of number or value of shipments.
Cover Not Available for	<ul style="list-style-type: none"> • Merchanting Trade. • Buyers in Restricted Cover Category (RCC) country or buyer in BSAL.

Pre-Shipment Risk Cover

Sales Literature

Eligibility Criteria	<ul style="list-style-type: none"> Only for the manufacturer exporter for their short-term exports
Suitability	<ul style="list-style-type: none"> Exporters holding CSC MBEP Policy, seeking protection for their Pre-Shipment Risk also
Type Of Policy	<ul style="list-style-type: none"> Add-on Cover under MBEP Customisation
Scope	<ul style="list-style-type: none"> All Buyers in Open Cover Country (OCC) subject to buyers not being in Buyer Specific Approval List (BSAL) <p>(Note- The Country Classification List is available on ECGC's public portal and the BSAL details can be accessed by the Policy Holders through login credentials)</p>
Period of Policy	<ul style="list-style-type: none"> From the effective date of Endorsement for add-on cover till the expiry of the CSC MBEP. However, the pre-shipment cover on a particular buyer shall start with effective date of the Credit Limit approval.
Risks covered	<ul style="list-style-type: none"> Commercial Risks of Buyer's Insolvency Political risks of Contract Frustration & Import Restriction
Percentage of Cover	<ul style="list-style-type: none"> 80%
Important Obligations of the Exporter	<ul style="list-style-type: none"> Seek Pre-shipment Risk Cover through an endorsement Apply credit limit in prescribed format on each buyer along with the processing fee of Rs 500/- (non-refundable) and the requisite premium Submit quarterly Stock Statement in prescribed format on or before the end of the first month of subsequent quarter. Notify / Submit the report of default within 30 days from the event occurred or likely to occur causing Insured Loss, whichever is earlier. As applicable to CSC-MBEP. However, for claim involving only Pre-shipment risk, filing of claim within 360 days from the date of occurrence of Insured Risk Taking loss minimisation steps by way of salvaging the goods and recovery steps including legal action
Major Highlights of the Policy	<ul style="list-style-type: none"> A kind of complete solution for exporters for their losses at pre shipment stage due to the above stated risks including the non-payment risk of exported goods. All the benefits of discounts/NCB available under CSC MBEP shall also continue under Pre-Shipment Risk Cover Easy to avail and operate the cover Competitive premium rate Premium is payable only on the approved Credit Limit Cover on a buyer under Pre-Shipment Risk can go up to the available SLL under CSC MBEP subject to prior approval. Discretionary Limit is not applicable. Limit under Pre-Shipment Risk Cover would be sublimit of SLL under CSC MBEP The minimum waiting period for ascertainment of loss shall not be less than four months from due date of submission of ROD.
Cover Not Available for	<ul style="list-style-type: none"> Gems, Jewellery & Diamond (GJD), Commodities including Agro commodities, Software and other Services exports