

**FORM NL-36- BUSINESS -CHANNELS WISE****As at: 30.09.2023****Name of the Insurer: ECGC LTD****Date: 18.10.2023**

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents								
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others								
4	Brokers	165	5257.36	242	9519.33	184	5114.37	353	7503.21
5	Micro Agents								
6	Direct Business -Officers/Employees -Online (Through Company Website) -Others	1002	9087.15	1847	16617.25	859	8747.19	1657	17597.06
7	Common Service Centres(CSC)								
8	Insurance Marketing Firm								
9	Point of sales person (Direct)								
10	MISP (Direct)								
11	Web Aggregators								
12	Referral Arrangements								
13	Other (to be sepcified) (i) _____ (ii) _____								
	Total (A)	1002	9087.15	1847	16617.25	859	8747.19	1657	17597.06
14	Business outside India (B)								
	Grand Total (A+B)	1167	14344.51	2089	26136.58	1043	13861.56	2010	25100.27

**Note:**

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable

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