

ECGC Ltd. (Standalone) - MoU 2022-23

S.No.	Name of Parameter	Unit	Weightage	Target 2022-23
1	Revenue from Operations	Rs. in Cr.	23	1536
2	No. of New Buyers Added	Number	25	18169
3	EBITDA as a percentage of Revenue	%	10	60.40
4	Return on Net Worth	%	15	12.32
5	Asset Turnover Ratio	%	5	13.59
6	Acceptance/ Rejection of Goods & Services through TReDS Portal	%	5	100
7	Procurement from GeM as % of total procurement	%	2	25
8	Increase in Earning per Share over previous year	%	15	10
		Total	100	

Notes:

- The targets are based on actuals for the FY 2021-22.
 - Vision provided by the administrative Ministry is also considered for Benchmarking.
 - EPS parameter (Increase in Earning Per Share over previous year) for unlisted CPSEs.
 - Proportionate marks for achievement of 50% to 100% Targets.
 - No marks for achievement below 50.00% of Targets.
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Compliance parameters for 2022-23			
S.No.	Parameter	Marks	Source/ Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s)
3	Target as given by NITI Aayog on Assets Monetization Milestones	-1	Administrative Ministry on the basis confirmation from NITI Aayog
4	(i) Procurement of goods or services through MSEs as % of Total procurement of goods and services - 25 %	-1	Administrative Ministry on the basis of Sambandh portal
5	(ii) Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services - 4%	-1	Administrative Ministry on the basis of Sambandh portal
6	(iii) Procurement of goods or services through Women MSEs as % of Total procurement of goods and services - 3%	-1	Administrative Ministry on the basis of Sambandh portal
7	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry

CMD / MD, ECGC Ltd.

Date -

Secretary, Department of Commerce

Date -