

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer:

EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD

Date :

31.12.2015

Registration No.

124

Date of Registration :

27th Sept. 2002

(Premium ` in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	156	62.35	60	37.44	487	161.21	120	167.41
3	Corporate Agents -Others								
4	Brokers	23	2,009.49	50	758.67	124	3,304.31	125	2,166.20
5	Micro Agents								
6	Direct Business	982	7,249.87	1,018	8,675.80	2,986	23,745.98	3,181	25,717.42
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,161	9,321.71	1,128	9,471.91	3,597	27,211.50	3,426	28,051.03

Notes:

- Premium means amount of premium received from business acquired by the source
- No of Policies stand for no. of policies sold
- The figures for Columns 2 & 6 in the Columns of No. of Policies of Current Quarter may be treated as 1 & 1061, and No of Policies of Upto the Period may be treated as 1 & 1061, for the 1st Quarter, since they were reported erroneously earlier.
- The figures for Columns 2 & 6 in the Columns of No. of Policies of Current Quarter may be treated as 14 & 1259, and No of Policies of Upto the Period may be treated as 15 & 2320, for the 2nd Quarter, since they were reported erroneously earlier.