

**EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LIMITED  
(A GOVT. OF INDIA ENTERPRISE)**

**Form No. 144**

**Credit Limit Application for the first time on a buyer**

(This application should be submitted to the branch office of the Corporation along with a fee of ₹. 500/-.)

**INSTRUCTIONS**

- (i) Fill in all columns of the application legibly or if possible send in typewritten.
- (ii) Attach wherever possible a bank report in original/copy bank certified to your application.
- (iii) Mention the name and address of the Buyer / Bank in the caption, with reference number and write separate letter in respect of each of your overseas buyer, in all your future correspondence, concerning the credit limit applications.
- (iv) Terms of payment means DP/CAD/DA/Open Delivery, Please specify the terms of payments with period clearly.
- (v) In case you are making shipments directly to the buyer, please ensure necessary approvals from the RBI / Authorized Dealers.
- (vi) Provide additional information on the buyer, if available in the format provided at the end of the application form.
- (vii) Please note a buyer is one who is responsible for making the payment and on whom you would be maintaining recourse. Accordingly the documents should be drawn and credit limit should be obtained.

1. Name of the Policyholder: M/s. \_\_\_\_\_

2. Policy Number \_\_\_\_\_

3. Policy period from \_\_\_\_\_ To \_\_\_\_\_  
(Please submit proposal for renewal of the policy, if it is expired)

4. Maximum Liability (M.L.): ₹. \_\_\_\_\_  
(For enhancement of M.L., if required, you may apply separately, in the specified format)

5. Shipments Declaration submitted up to \_\_\_\_\_  
(If it is not submitted up to date, kindly update the same.)

6. Name of the Buyer: M/s. \_\_\_\_\_  
Address: \_\_\_\_\_

City:	Country:
Phone Number:	Fax Number:
E-Mail:	Website:
Contact Person:	Mobile Number:
Buyer Registration No:	VAT No:

Alternate address, if any: \_\_\_\_\_

City:	Country:
Phone Number:	Fax Number:
E-Mail:	Website:
Contact Person:	Mobile Number:
Buyer Registration No:	VAT No:

Name of the Parent Company of the Buyer, if any: M/s. \_\_\_\_\_  
Address: \_\_\_\_\_

City:	Country:
Phone Number:	Fax Number:
E-Mail:	Website:
Contact Person:	Mobile Number:
Buyer Registration No:	VAT No:

7. Name of the Buyer's Bank(s):- \_\_\_\_\_  
Address: \_\_\_\_\_

City:	Country:
Phone Number:	Fax Number:
E-Mail:	Swift Code / BIC:
Buyer's A/c No:	

8. Description of Goods:

9. Country from which the goods are to be exported :

10. Country of destination of goods :

11. Details of Order / Contract on hand: - (Please enclose copy of Order / Contract. This shall help us in a speedy decision)

Order No / Contract No:

Amount in ₹. :

Terms of Payment:

12. Shipping Schedule:

Month

Value of Shipment in ₹.

Terms of payment

13. If there are no Contracts on hand, what is your anticipation of business?

14. Credit Limit required:-

Amount in ₹. :

Terms of payment:

15. Your experience with the buyer for the last two years. (Please attach additional sheet, if necessary):-

Sr. No.	Date of shipment	Value (in ₹.)	Terms of payment	Due Date of Payment	Date of realization	Reason for delay/over-due, if any
(1)	(2)	(3)	(4)	(5)	(6)	(7)

16. (a) Whether the buyer/bank is associated / related to you ? Yes/No

(If yes, furnish details)

(i) Please indicate your percentage shareholding in the buyer's company-

(ii) Please indicate buyer's shareholding in your company-

(iii) Details of the managerial control in the buyer's company-

(iv) Details of the relationship with the buyer like proprietor/partner/director etc-

(b) Is the buyer/bank or any of the partners/directors related to you? Yes/No

(if yes, furnish details)

(c) Have you any interest in the capital/management of

the concern / company ?

Yes/No

(If yes, furnish details)

17. Have you made any enquiries regarding the financial standing and credit worthiness of the buyer ? If so, please give your views in this regard.

(You may kindly provide us the details of the financial statements / Balance Sheet, if available)

Yes/No

Cheque /DD No. \_\_\_\_\_ dated \_\_\_\_\_ for ₹. \_\_\_\_\_  
Drawn on \_\_\_\_\_ enclosed.

Place:

Date:

Signature of Policyholder  
Name and Designation of the signing  
authority with the official seal

**NOTE**

(a) No fee is payable for limits upto Rupees Fifteen Lakhs provided you furnish a bank report (original or bank certified copy not older than six months) along with this application.

**INFORMATION OF THE BUYER**

**(ATTACH FINANCIAL STATEMENTS / BALANCE SHEET, IF AVAILABLE)**

1. Age of the business
  - A) Since when the buyer is in business
  - B) Since when the buyer is in import business
  - C) Since when the buyer is dealing with the policyholder.
  
2. Status of the buyer : Sole proprietor / Partnership / Limited Company/ Govt Company/Govt Department / Others
  
3. A) Line of business indicating the product dealt with :  
B) Nature of business : Wholesaler/Retailer/Dept Store/Manufacturer
  
4. A) Capital employed  
B) Annual Turnover  
(If exact figures are not available, please provide an approximate estimate)
  
5. Sister concerns/parent bodies of the buyer:
6. Countries from which the buyer is importing
7. Other exporters in India dealing with this buyer
8. Details collected on business dealing of the buyer during personal visits / abroad:

Other information, if any :  
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